

External Communication



Research Enabling Solutions

For immediate release

DBS Vickers Securities selects ANALEC to provide a global analytic and workflow solution

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DBS Vickers Securities, the investment banking arm of one of the largest financial services groups in Asia – DBS Bank – selects ANALEC to provide cutting edge software-enabled functionality to its investment research and client servicing business.

ANALEC's enterprise-level software suite, consisting of ResearchWise™ and ResearchFlow™ will bring DBS Vickers' multi-country investment research and broking franchise under one electronic umbrella. It involves managing the entire process of centralising and verifying analysts' forecasts and estimates on companies under coverage, helping the research creation process via automated and customisable templates and workflow tools, while ensuring the fulfilment of various compliance and risk management controls within the firm. Finally, it facilitates, via a range of powerful retrieval tools, investment decision-making and client servicing at the front-end of the business.

ANALEC's solution will enable DBS Vickers to reap a range of organisational benefits that includes improved research quality and enhanced productivity; greater process transparency and workflow discipline across their regional business; greater cooperation across research teams and sales & trading, while standardising the research product's "look and feel" to aid product branding in the market place. Secondly, it will fulfil a number of important compliance and risk management tasks via a series of in-built electronic checks and toll-gates in the system. Thirdly, it delivers a powerful external interface to distribute, to the customer base, investment ideas and content across multiple media and formats in PDF, HTML, Microsoft Excel and Word.

DBS Vickers is one of the largest stock brokers in the Asian region with a research team covering nearly 600 companies, with offices in Singapore, Hong Kong, Mainland China, Thailand, Malaysia, Indonesia, UK and the US.

"We are delighted to partner with DBS Vickers to implement our cutting edge solution within their equities business. We believe it will significantly strengthen their competitive position in the market place while delivering a range of internal organisational benefits essential to their business" says Indy Sarker, Managing Director of ANALEC Infotech Private Limited.

"We decided to go with ANALEC because they understand our business, were highly professional in their dealings and demonstrated a high degree of commitment to making it work" says Timothy Wong, Regional Head of Research at DBS Vickers Securities, based out of Singapore.

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About ANALEC:

ANALEC is a specialised service provider to the investment banking and investment research industry. It leverages its deep domain knowledge of the investment research and investment banking industry to develop and deploy enterprise level software-enabled business process solutions, addressing very specific organisational issues and challenges within investment research and client servicing functions. Under its remote delivery model, ANALEC offers its customers the option to remotely manage and deliver a range of services. Founded in June 2003, ANALEC brings together over 50 years of leading expertise in investment research, investment banking and software development and deployment. It has offices in India, Singapore and the United States.

Website: www.analec.com

About DBS Vickers Securities:

DBS Vickers Securities Singapore is a member of the Singapore Exchange and one of the country's leading securities houses. DBS Vickers Securities is the securities arm of the DBS Group, the one of the largest banking groups in Asia.

The DBS Vickers Securities Group has full stock broking licenses in Singapore, Hong Kong, Thailand, and Indonesia, as well as offices in London, New York, and Malaysia. In addition, we have a representative office in Shanghai.

DBS Vickers Securities Singapore offers a broad range of services which include share placement, provision of corporate and economic research, nominee and securities custodial services. DBS Vickers Securities will continue to be an active player in the distribution of primary and secondary issues undertaken by the DBS Bank Group in the Singapore and regional capital markets.

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