

External Communication



Research Enabling Solutions

For immediate release

CIMB of Malaysia selects ANALEC's ResearchWise™ suite for its capital markets and investment banking division

Date: 14th March 2006

CIMB Berhad - the investment banking arm of Bumiputra-Commerce Holdings Berhad, Malaysia's second largest financial services group - has selected ANALEC's ResearchWise solution for its capital markets business. ANALEC's ResearchWise software suite is an integrated analytics and workflow platform bringing CIMB's multi-country investment research and investment banking franchise under one electronic umbrella.

The integrated ResearchWise™ and ResearchFlow™ software suite fulfils a number of tasks. It involves managing the entire process of centralising and verifying analysts' forecasts and estimates on companies under coverage via a series of built-in quality control checks; helping the research creation process via automated and customisable templates and workflow tools. It offers a robust and versatile compliance and disclosure management system across multiple regulatory jurisdictions and the enforcement of *Chinese Walls* with discriminated access rights. Finally, it facilitates, via a range of powerful retrieval tools in Microsoft Excel and Word, investment decision-making and client servicing at the front-end of the business, while delivering the same capability across all users within the organisation.

"With CIMB's recent acquisition of GK Goh's capital markets business across the Asian region, the ability of our ResearchWise platform to meet a range of business integration and client servicing challenges was clearly acknowledged by CIMB and its respective business groups. We are very pleased to work with CIMB at an exciting stage of their development." says Indy Sarker the CEO of Analec Infotech Private Limited.

ANALEC's CTO, Colin Stone adds "Our product suite is designed in a way that significantly reduces on-going maintenance costs as well as associated hardware infrastructure costs; delivering a total-cost-of-ownership proposition that is very competitive and compelling in the market place."

ANALEC's ResearchWise suite enables CIMB to reap a range of organizational benefits. Some of the key benefits include the following: Firstly, it aims to deliver an improvement in research quality coupled with a significant positive impact on research productivity. Secondly, in an age of regulatory scrutiny, it delivers state-of-the-art compliance and disclosure management capability via an electronic interface, streamlining the job of compliance management across the group. Thirdly, it allows for raising the quality of service to the customer base, by delivering a powerful external interface, in MS Excel and MS Word, to the customer base to access and analyse CIMB research content (both reports and financial forecasts) anywhere-anytime; embedding the research service deep into the customer's daily working life.

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About ANALEC:

ANALEC is a specialised service provider to the investment banking and investment research industry. It leverages its deep domain knowledge of the investment research and investment banking industry to develop and deploy enterprise level software-enabled business process solutions, addressing very specific organisational issues and challenges within investment research and client servicing functions. Under its remote delivery model, ANALEC offers its customers the option to remotely manage and deliver a range of services. Founded in June 2003, ANALEC brings together over 50 years of leading expertise in investment research, investment banking and software development and deployment. Headquartered out of Singapore, ANALEC has a delivery centre in India and a sales office in the United States.

Website: www.analec.com

About CIMB Berhad:

CIMB Berhad is the investment banking arm of Bumiputra-Commerce Holdings Berhad, Malaysia's second largest financial services group. CIMB Berhad Group comprises nine major subsidiaries, Commerce International Merchant Bankers Berhad, CIMB Discount House Berhad, CIMB Securities Sdn Bhd, CIMB (L) Limited, CIMB Futures Sdn Bhd, PT CIMB Niaga Securities, CIMB Principal Asset Management Berhad, CIMB Real Estate Sdn Bhd and CIMB –GK. CIMB also recently launched CIMB-GK Pte Ltd, a wholly-owned subsidiary of CIMB, and the holding company for all the CIMB Group's non-Malaysian investment banking businesses. CIMB-GK offers institutional equities, retail broking, investment research and corporate finance; thus providing the regional complement to CIMB's existing product offerings.

CIMB is a fully integrated investment bank, offering the full range of services in banking, debt and equity markets and corporate advisory. CIMB also provides services in funds management, private equity, Islamic capital markets as well as research economics and the equity and debt markets.

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