

# External Communication



Research Enabling Solutions

**For immediate release**

## **Yuanta Core Pacific of Taiwan selects ANALEC's ResearchWise™ suite**

*Date: 17<sup>th</sup> January 2007*

Yuanta Core Pacific Securities, the leading securities firm in Taiwan, and part of one of the leading financial services groups in Asia, selected ANALEC's ResearchWise™ solution for its capital markets business. ResearchWise™ – ANALEC's versatile analytics, workflow cum client servicing platform – is aimed to raise the quality and visibility of Yuanta's research and client servicing efforts in the market place. ANALEC's platform is multi-lingual in its build and therefore allows Yuanta's users to switch between Chinese Text and English with seamless ease, raising user adoption rates on the platform, within the Taiwanese market place. For ANALEC, this transaction is its first point of entry to the Taiwan and Mainland China market place and is a significant step towards growing ANALEC's presence across the Asia Pacific region.



Commenting on the transaction, ANALEC's CEO – Indy Sarker – said, "We are delighted with Yuanta's decision to adopt our ResearchWise™ platform. ResearchWise™ is making a significant impact in the market place, with many of the top banks in the Asian region adopting our solution for their capital markets and investment banking divisions." Commenting from a technology perspective, ANALEC's CTO – Colin Stone – added, "Our focus has all along been on leveraging the best technology tools available in the market place to best meet the ever increasing and complex demands of our target customers."

Yuanta's Co-head of Equities – Gary Chia – adds, "We believe ANALEC has done a good job in integrating the various steps from model management to report distribution with due attention to the complexities within each step and between each step. In addition, we feel the ANALEC operation is solid, with a proper support base in India and a healthy, revenue generating client base."

ResearchWise™ will enable Yuanta to raise the quality of their investment research, empower their sales & trading professionals to leverage the research product far more effectively in servicing customers, as well as enable clients to tap into Yuanta research content (reports and financial numbers) with relative ease. In addition, it would enable Yuanta to achieve significant benefits and capabilities with respect to managing its compliance function within its business, with respect to disclaimers and disclosures as well as meeting regulatory standards. ANALEC's implementation team will work closely with Yuanta over the course of the next 5 months to both install and prepare the internal organization at Yuanta to benefit from the capabilities embedded in the ResearchWise™ suite.

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**About ANALEC:**

ANALEC is a specialised service provider to the investment banking and investment research industry. It leverages its deep domain knowledge of the investment research and investment banking industry to develop and deploy enterprise level software-enabled business process solutions, addressing very specific organisational issues and challenges within investment research and client servicing functions. Under its remote delivery model, ANALEC offers its customers the option to remotely manage and deliver a range of services. Founded in June 2003, ANALEC brings together over 50 years of leading expertise in investment research, investment banking and software development and deployment. Headquartered out of Singapore, ANALEC has a delivery centre in India and a sales office in the United States.

Website: [www.analec.com](http://www.analec.com)

**About Yuanta Core Pacific Securities:**

Yuanta Core Pacific Securities (Yuanta) has been the leading securities firm in Taiwan for the past decade, serving a Pan-Asian client base. Yuanta is also the largest shareholder of Kim Eng Holdings with which it has a strategic alliance that combines the resources and expertise of the two businesses and creates added value for clients. Yuanta Core Pacific Securities is part of the Yuanta Group which is presently pending approval to merge with Fuhwa Financial Holding Company in Taiwan, making it a formidable player in the financial services industry in Taiwan.

With offices in Taipei, Singapore, Jakarta, Bangkok, Manila, Hong Kong, and more than 3,000 brokers in Asia, Yuanta operates in many major international financial centers. They offer products and services via a variety of channels from traditional retail brokerage branches to sophisticated, interactive online tools. The host of financial services we specialize in includes securities trading, research, investment banking, online trading, mutual funds, fixed income, and derivative products.

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